

## Job Offering

The Chair of Service Operations Management at the Business School of the University of Mannheim is offering positions as

### **Ph.D. Student in Operations Management.**

The positions are available from the earliest possible starting date for initially three years with an extension option. Remuneration will be according to the German public sector pay scale TV-L (E13).

In general, our research and teaching is concerned with the development and application of quantitative models and methods of operations research in order to provide decision support for practical problems in the area of (production and in particular service) operations management - for better, more systematic and data-driven decision making in complex situations. Current research areas focus on

- Revenue Management
- Service Product and Process Design, Service Network Design, Interface Operations and Quantitative Marketing
- Sustainable (Service) Operations Management & Green Product Design,
- Strategic Pricing & Tariff Design, Nonlinear Pricing

Our research projects are application-driven and stimulated by various problems arising in practice. Results are regularly published in international top level scientific journals and presented on academic conferences all over the world.

Ph.D. students are expected to

- support undergraduate and graduate teaching in the area of Operations Management at the Business School of the University of Mannheim, and
- conduct high quality research, publish in top international journals, and participate in outreach activities with the opportunity to obtain their Ph.D. degree

We are seeking candidates exhibiting a unique combination of academic excellence and research potential, leadership, individual background and perspective. Applicants should fulfill the following requirements:

- A master or diploma degree with excellent academic records in business administration, industrial engineering, business mathematics, business informatics or a related field from an accredited university,
- A strong quantitative academic background with previous focus in Operations Research & Operations Management,
- a scholarly interest in high quality business education and quantitative research,
- fluent English language skills, German skills are a plus,

- excellent oral and written communication skills and the ability to explain and present complex issues,
- the ability to work both independently and in a team.

Your application should contain the following information:

- Personal data
- Curriculum vitae
- Letter of motivation explaining your current goals, career plans and reasons for being interested in pursuing your Ph.D. at the University of Mannheim and the Chair of Service Operations Management in particular. Your statement should be in English and not exceed two pages.
- Writing sample: please attach a recent writing sample of up to 10 pages in English or German, e.g., a paper you have written during your studies, an excerpt of your master thesis or write an essay on a topic related to your research interests.
- Certificates and transcripts of grades: a transcript from each college or university is required as well as your high school diploma / A-Levels / Abiturzeugnis. The degree certificate is not sufficient. The transcript should show courses, grades and degrees received, mentioning rank or distinction if applicable. A translation is required for any transcript in a language other than English or German. At this stage of the application process it is not necessary to notarize or apostil the translations. If you are accepted we need notarized translations. If you have not yet finished your current degree, please attach a preliminary grade report (again in English or German).
- Letters of recommendation: two letters of recommendation are required from faculty, scholars or individuals who are able to assess your ability and potential for research and teaching.
- GMAT or GRE and TOEFL scores if available.
- Any supplementary information you would like to provide

For further information please also refer to the [PhD regulations](#) of the Business School of the University of Mannheim.

The University of Mannheim is an equal opportunities employer. In keeping with its policy of increasing the proportion of female staff in academic positions, the university actively encourages applications from female candidates. Among applicants of equal aptitude and qualifications preference will be given to disabled candidates.

Please send your application by email to [soma@mail.uni-mannheim.de](mailto:soma@mail.uni-mannheim.de) or as hardcopy to

Universität Mannheim  
Prof. Dr. Cornelia Schön  
Lehrstuhl für ABWL und Service Operations Management  
Schloss Schneckenhof Ost SO 233  
68131 Mannheim  
<http://serviceoperations.bwl.uni-mannheim.de>

If you have questions, please do not hesitate to contact us.